

CITY OF MEQUON, WISCONSIN

Project Plan for the Creation of Tax Incremental District No. 5



February 24, 2012

Organizational Joint Review Board Meeting:

Public Hearing:

Adopted by Plan Commission:

Adopted by Common Council:

Consideration for Approval by the Joint Review Board:

January 16, 2012

January 16, 2012

January 16, 2012

February 21, 2012

March 7, 2012



Tax Incremental District No. 4 Creation Project Plan

City of Mequon Officials

Common Council

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Dan Abendroth Council Member Council Member Ken Zganjar Dale Mayr Council Member John Wirth Council Member Mark Seider Council Member John Hawkins Council Member Dan Gannon Council Member Pamela Adams Council Member

City Staff

Lee Szymborski City Administrator - Clerk

Kim Tollefson Community Development Director

Jac Zader Assistant Community Development Director

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Planning Commission

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Alderman Dan Abendroth John Mason
Phyllis King Dave Romoser
John Leszcynski Chuck Western

Alt. Member John Stoker Alt. Member Norman Doll

Joint Review Board

Mayor Curtis Gielow City Representative

Jennifer Rothstein Ozaukee County

James Williams Milwaukee Area Technical College District

Gail Grieger Mequon-Thiensville School District

Tim Carr Public Member

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1 EXECUTIVE SUMMARY

DESCRIPTION OF DISTRICT

- <u>Type of District, Size and Location</u>. TID No. 5 is proposed to be created as a rehabilitation/conservation district. A map of the proposed District boundaries is located in Section 3 of this plan.
- Estimated Total Project Expenditures. The City anticipates making total project expenditures of approximately \$5,000,000 to undertake the projects listed in this Project Plan. The Expenditure Period of this District is 22 years from the date of adoption of the Creation Resolution by the Common Council. The projects to be undertaken pursuant to this Project Plan are expected to be financed with Municipal Revenue Obligations issued by the City, however, the City may use other alternative financing methods which may provide overall lower costs of financing, preserve debt capacity, mitigate risk to the City, or provide other advantages as determined by the Common Council. A discussion and listing of other possible financing mechanisms, as well as a summary of project financing by phase is located in Section 10 of this plan.
- Economic Development. As a result of the creation of this District, the City projects that additional land and improvements value of approximately \$24,000,000 will be created as a result of new development, redevelopment, and appreciation in the value of existing properties. This additional value will be a result of the improvements made and projects undertaken within the District. The creation of the District is expected to result in other economic benefits as detailed in the Summary of Findings hereafter.
- Expected Termination of District. Based on the Economic Feasibility Study located in Section 10 of this plan, this District would be expected to generate sufficient tax increments to recover all project costs. The district has a statutory life of 27 years from the date of creation.

SUMMARY OF FINDINGS

As required by s.66.1105 Wis. Stats., and as documented in this Project Plan and the exhibits contained and referenced herein, the following findings are made:

- 1. That "but for" the creation of this District, the development projected to occur as detailed in this Project Plan: 1) would not occur; or 2) would not occur in the manner, at the values, or within the timeframe desired by the City. In making this determination, the City has considered the following information:
 - The City will conduct independent reviews of the intended developer's sources and uses
 pro forma for the proposed development to determine a gap and requirement for public
 assistance. It is the intention of the City's incentive policy to provide for redevelopment
 efforts to obtain "green-field" conditions as a catalyst towards the redevelopment.



- Due to its geographic location and market conditions, the City has seen little growth or new investment in the area. Significant commercial development has occurred north and south of the City, and the absence of the use of Tax Increment Financing (TIF), this trend is likely to continue which may degrade the value of existing development further. Use of TIF will provide the City with the means to stimulate new development.
- 2. The economic benefits of the Tax Incremental District, as measured by increased employment, business and personal income, and property value, are sufficient to compensate for the cost of the improvements. In making this determination, the City has considered the following information:
 - As demonstrated in the Economic Feasibility Section of this Project Plan, the tax increments projected to be collected are more than sufficient to pay for the proposed project costs. On this basis alone, the finding is supported.
- 3. The benefits of the proposal outweigh the anticipated tax increments to be paid by the owners of property in the overlying taxing jurisdictions.
 - If approved, the District creation would become effective for valuation purposes as of January 1, 2012. As of this date, the values of all existing development would be frozen and the property taxes collected on this base value would continue to be distributed amongst the various taxing entities as they currently are now. Taxes levied on any additional value established within the District due to new construction, renovation or appreciation of property values occurring after January 1, 2012 would be collected by the Tax Increment District and used to repay the costs of TIF-eligible projects undertaken within the District.
 - Since the development expected to occur is unlikely to take place without the use of TIF (see Finding #1) and since the District will generate economic benefits that are more than sufficient to compensate for the cost of the improvements (see Finding #2), the City reasonably concludes that the overall benefits of the District outweigh the anticipated tax increments to be paid by the owners of property in the overlying taxing jurisdictions. It is further concluded that since the "but for" test is satisfied, there would, in fact, be no foregone tax increments to be paid in the event the District is not created. As required by Section 66.1105(4)(i)4., a calculation of the share of projected tax increments estimated to the paid by the owners of property in the overlying taxing jurisdictions has been made and can found in Appendix A of this plan.
- 4. Not less than 50% by area of the real property within the District is in need of rehabilitation or conservation work within the meaning of Section 66.1337(2m)(b) of the Wisconsin Statutes. Furthermore, any property standing vacant for the entire seven years preceding adoption of the Creation Resolution does not comprise more than 25% of the area in the District in compliance with Section 66.1105(4)(gm)1. of the Wisconsin State Statutes.
- 5. Based upon the findings, as stated above, the District is declared to be a rehabilitation/conservation district, based on the identification and classification of the property included within the district.



- 6. The project costs relate directly to promoting the rehabilitation of the area consistent with the purpose for which the District is created.
- 7. The improvements of such area is likely to enhance significantly the value of substantially all of the other real property in the District.
- 8. The equalized value of taxable property of the District plus the value increment of all existing tax incremental districts within the City, does not exceed 12% of the total equalized value of taxable property within the City.
- 9. The City estimates that approximately 70% of the territory within the District will be devoted to retail business at the end of the District's maximum expenditure period, pursuant to Sections 66.1105(5)(b) and 66.1105(6)(am)1 of the Wisconsin Statutes.
- 10. The Project Plan for the District in the City is feasible, and is in conformity with the master plan of the City.





TYPE & GENERAL DESCRIPTION OF DISTRICT

Tax Incremental District No. 5 (the "District") is being created by the City of Mequon under the authority provided by Wisconsin Statute Section 66.1105. The District is created as a "Rehabilitation or Conservation District" based upon a finding that at least 50%, by area, of the real property within the District is in need of rehabilitation or conservation work. In Section 5 of this Plan, the City has identified those properties within the District that meet the criteria of "rehabilitation or conservation areas" as defined in State Statutes Section 66.1337(2m)(a) and relies on these characterizations as the basis for making the above finding.

Property standing vacant for seven years immediately preceding adoption of the Creation Resolution for this District will not comprise more than 25% of the area in the District in compliance with Section 66.1105(4)(gm)1. of the Wisconsin State Statutes. A calculation demonstrating compliance with this test is found as part of the Preliminary Parcel List in Section 5 of this plan.

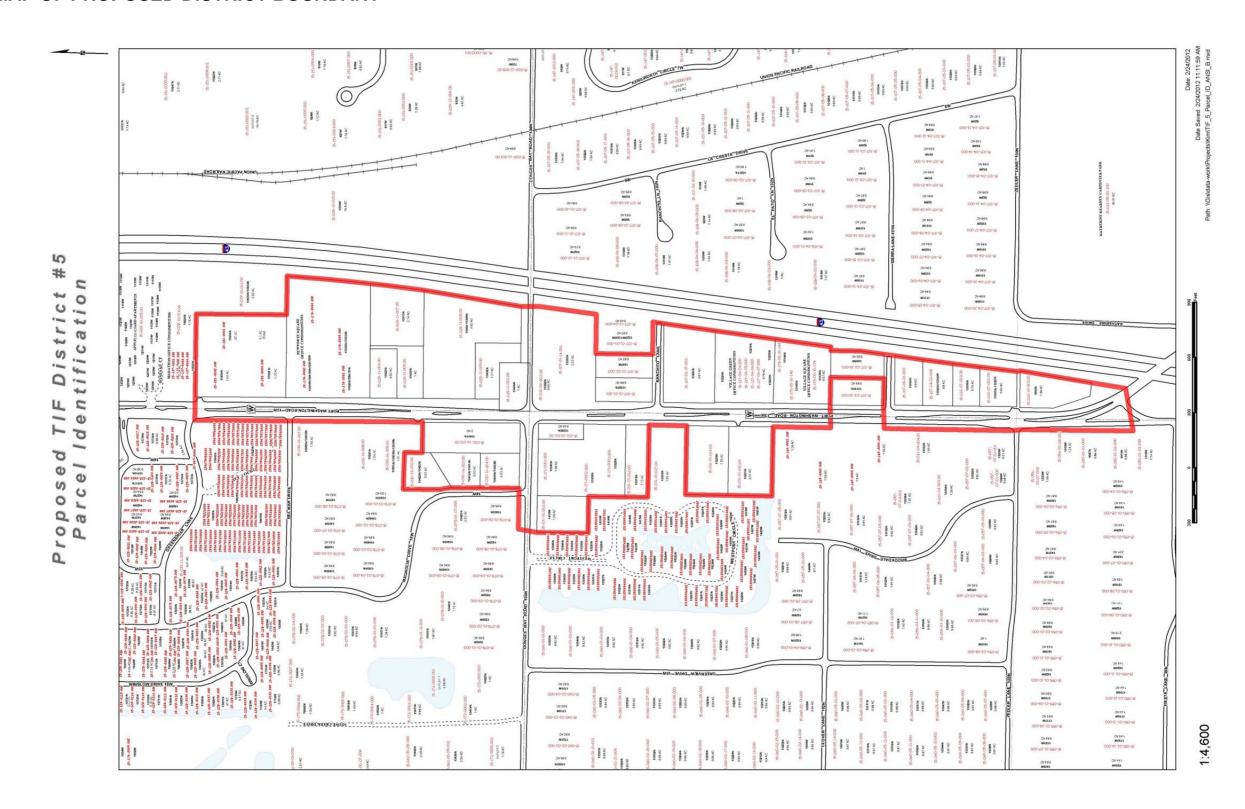
A map depicting the boundaries of the District is found in Section 3 of this Plan. A map depicting the proposed uses of the District is found in Section 8 of this plan. The City of Mequon intends that tax increment financing (TIF) will be used to assure that private development occurs within the District consistent with the City's development and redevelopment objectives. This will be accomplished by installing public improvements, and making necessary related expenditures, to promote development and redevelopment within the District. The goal is to increase the tax base and to provide for and preserve employment opportunities within the City. The project costs included in this Plan relate directly to the rehabilitation or conservation of areas in the District consistent with the purpose for which the District is created.

Based upon the findings, as stated within this Plan the District is declared to be a rehabilitation/conservation district.



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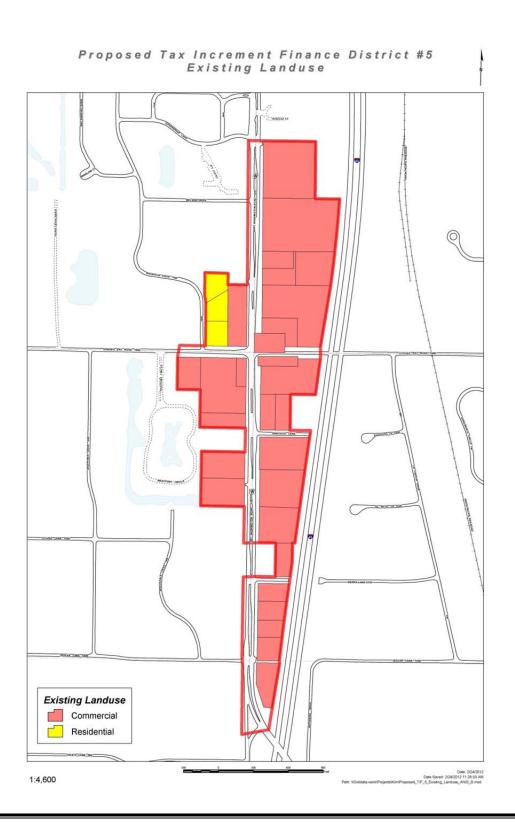
MAP OF PROPOSED DISTRICT BOUNDARY







MAP SHOWING EXISTING USES AND CONDITIONS



5

PRELIMINARY PARCEL LIST & ANALYSIS

PARCEL NO.	STREET ADDRESS	OWNER	ASSESSED VALUE - PERS PROP	ASSESSED VALUE - LAND	ASSESSED VALUE - IMP	TOTAL ASSESSED VALUE (LAND & IMP)	ASSESSMENT CLASSIFICATION	LAND RATIO (BY CLASS)	IMPROVEMENTS RATIO (BY CLASS)	EQUALIZED VALUE	PARCEL ACREAGE	CURRENT ZONING	ACRES DECLARED IN NEED OF CONSERVATION OR REHABILITATION	ACRES VACANT FOR PRECEDING 7 YEARS
150291100200	10404 N Port Washington Rd	Ferrante Inc	21,580	450,000	229,400	679,400	2 - Commercial	102.70%	102.70%	661,538	1.000	B-1	1.000	
150291100500	10500 N Port Washington Rd	InvestorsBank	9,840	375,300	38,000	413,300	2 - Commercial	102.70%	102.70%	402,434	1.000	B-3	1.000	
150291100600	10520 N Port Washington Rd	Robert Joseph Gogan	15,630	343,100	438,100	781,200	2 - Commercial	102.70%	102.70%	760,662	0.920	B-3	0.920	
150291100700	10510 N Port Washington Rd	Castle MKB LLC	6,290	634,500	613,700	1,248,200	2 - Commercial	102.70%	102.70%	1,215,385	2.140	B-4	2.140	
150291100800	10436-10448 N Port Washington Rd	10448 North Port Washington Road LLC	354,720	1,942,600	1,487,700	3,430,300	2 - Commercial	102.70%	102.70%	3,340,117	4.920	B-4	4.920	2.000
150291100900	10432 N Port Washington Rd	BR of Wisconsin 2 LLC	74,330	443,600	504,800	948,400	2 - Commercial	102.70%	102.70%	923,466	1.210	B-4		
150301600200	1042022 N Magnolia Drive	Rebecca R Winnie		89,300	244,500	333,800	1 - Residential	102.70%	102.70%	325,024	0.933		0.933	
150301600400	10410-12 N Magnolia Drive	Olson Real Estate LLC		89,300	264,400	353,700	1 - Residential	102.70%	102.70%	344,401	0.929		0.929	
150301600400	10402-04 N Magnolia Drive	Arthur J & Marcine A Molter		85,000	284,600	369,600	1 - Residential	102.70%	102.70%	359,883	0.931		0.931	
150301601000	10401 N Port Washington Rd	Telahc Inc	116,073	840,000	1,064,500	1,904,500	2 - Commercial	102.70%	102.70%	1,854,430	2.000			
150310100200	1415 W Donges Bay Rd	1415 Donges Bay LLC	0	285,100	101,900	387,000	2 - Commercial	102.70%	102.70%	376,826	1.280	B-3	1.280	
150310101000	10201 N Port Washington Rd	Vestica Healthcare LLC	24,540	723,400	2,049,600	2,773,000	2 - Commercial	102.70%	102.70%	2,700,097	2.070	B-3		
150310101100	10355 N Port Washington Rd	Khalid Ahmed	950	358,500	379,800	738,300	2 - Commercial	102.70%	102.70%	718,890	0.480	B-2	0.480	
150310101400	10235 N Port Washington Rd	Schaum Publications Inc	MFG	695,800	858,100	1,553,900	2 - Commercial	102.70%	102.70%	1,513,048	1.990	B-3		
150310101600	10309-10315 N Port Washington Rd	North Shore Enterprises	36,180	417,300	102,600	519,900	2 - Commercial	102.70%	102.70%	506,232	1.130	B-3	1.130	
150320600200	10352 N Port Washington Rd	Brian Ruelle	113,970	244,500	344,700	589,200	2 - Commercial	102.70%	102.70%	573,710	0.650	B-2	0.650	
150320700200	10000-100200 N Port Washington Rd	Park Avenue Plaza of Mequon LLC	35,890	351,800	576,400	928,200	2 - Commercial	102.70%	102.70%	903,797	0.940	B-2	0.940	
150320700300	10036 N Port Washington Rd	Rabindra K Sharma	12,460	280,500	419,900	700,400	2 - Commercial	102.70%	102.70%	681,986	0.750	B-2	0.750	
150321000300	9950 N Port Washington Rd	JLT Investments LLC	46,200	491,000	568,500	1,059,500	2 - Commercial	102.70%	102.70%	1,031,646	1.360	B-1	1.360	
151070101001	10320 N Port Washington Rd	Portwash 1, LLC	0	331,500	64,500	396,000	2 - Commercial	102.70%	102.70%	385,589	0.880	B-2	0.880	
151070102000	1240 W Ranchito Ln	Winston Properties LLC	38,860	310,200	247,600	557,800	2 - Commercial	102.70%	102.70%	543,135	0.920	B-2	0.920	
151070114001	10330 N Port Washington Rd	Mequon Motel Investors	112,500	1,001,300	1,728,300	2,729,600	2 - Commercial	102.70%	102.70%	2,657,838	2.930	B-2	2.930	
151070215002	10280 N Port Washington Rd	Schmidt & Bartelt Inc	116,580	898,300	947,100	1,845,400	2 - Commercial	102.70%	102.70%	1,796,884	2.610	B-2		



PARCEL NO.	STREET ADDRESS	OWNER	ASSESSED VALUE - PERS PROP	ASSESSED VALUE - LAND	ASSESSED VALUE -	TOTAL ASSESSED VALUE (LAND & IMP)	ASSESSMENT CLASSIFICATION	LAND RATIO (BY CLASS)	IMPROVEMENTS RATIO (BY CLASS)	EQUALIZED VALUE	PARCEL ACREAGE	CURRENT ZONING	ACRES DECLARED IN NEED OF CONSERVATION OR REHABILITATION	ACRES VACANT FOR PRECEDING 7 YEARS
151070319000	1200 W Sierra Ln	Rep Associates	9,010	355,900	451,300	807,200	2 - Commercial	102.70%	102.70%	785,979	0.950	B-2	0.950	0.950
151070320001	10130 N Port Washington Rd	JER Properties LLC	0	535,500	0	535,500	2 - Commercial	102.70%	102.70%	521,422	0.950	B-2	0.950	0.950
151070401000	10050 N Port Washington Rd	Creative Real Estate Development	25,380	438,300	865,400	1,303,700	2 - Commercial	102.70%	102.70%	1,269,426	0.900	B-2	0.900	
151070402000	10040-10046 N Port Washington Rd	Louis W Sennet	45,440	336,400	626,000	962,400	2 - Commercial	102.70%	102.70%	937,098	0.900	B-2	0.900	
151270604000	10206 N Port Washington Rd	WilliamB Arden,II & Victoria S Arden Rev Trust	6,400	209,600	230,400	440,000	2 - Commercial	0.00%	102.70%	428,432	2.730	B-3		
151270605000	10218 N Port Washington Rd	FF12LLC	32,020	315,000	668,700	983,700	2 - Commercial	0.00%	102.70%	957,838		B-3		
151270606000	10224 N Port Washington Rd	FF12LLC	26,710	259,100	659,300	918,400	2 - Commercial	0.00%	102.70%	894,255		B-3		
151270607000	10200 N Port Washington Rd	P.J.L. Group	45,680	285,400	1,069,200	1,354,600	2 - Commercial	0.00%	102.70%	1,318,987		B-3		
151710001000	10345 N Port Washington Rd	Waters Edge Commercial Office Condominium	350,740	501,800	2,133,000	2,634,800	2 - Commercial	102.70%	102.70%	2,565,531	3.810	B-3		
151710002000	10335 N Port Washington Rd	Alliant Mequon LLC	223,570	501,800	1,604,400	2,106,200	2 - Commercial	102.70%	102.70%	2,050,828		B-3		
151710003000	10325 N Port Washington Rd	Sun Pariners LLC	590,030	501,800	2,238,500	2,740,300	2 - Commercial	102.70%	102.70%	2,668,257		B-3		
151750010134	10134 N Port Washington Rd	10137 Port Wash LLC	114,040	282,400	653,200	935,600	2 - Commercial	102.70%	102.70%	911,003	2.320	B-3		
151750010140	10140 N Port Washington Rd	10140 North Port LLC	4,090	211,900	415,200	627,100	2 - Commercial	102.70%	102.70%	610,613		B-3		
151750010144	10144 N Port Washington Rd	Scannell Farrily Ltd Plnshp	44,100	386,400	1,130,500	1,516,900	2 - Commercial	102.70%	102.70%	1,477,020		B-3		
151790001000	10526-10530 N Port Washington Rd	Concord 34 LLC	108,090	446,200	1,233,800	1,680,000	2 - Commercial	102.70%	102.70%	1,635,833		B-4/PUD		
151790002000	10554-10562 N Port Washington Rd	Concord 35 LLC	436,650	473,200	2,051,400	2,524,600	2 - Commercial	102.70%	102.70%	2,458,228	6.740	B-4/PUD		
151790003000	10532 N Port Washington Rd	Concord 30 LLC	755,800	473,800	2,445,200	2,919,000	2 - Commercial	102.70%	102.70%	2,842,259		B-4/PUD		
	-						2 - Commercial	102.70%	102.70%	480,039		B-4/PUD		
151790004000	PortWashington Rd	Concord 33 LLC	0	493,000	0	493,000	2 - Commercial	102.70%	102.70%	1,171,860	5.100	B-4	5.100	
151810001000	10604 N Port Washington Rd	Campbell Real Estate Holdings LLC Concord 38 LLC, Concord 39 LLC, Concord	112,050	431,600	771,900	1,203,500								
151810002000	10606 N Port Washington Rd	40 LLC	26,430	514,600	171,000	685,600	2 - Commercial	102.70%	102.70%	667,575		B-4		
151810003000	10598 N Port Washington Rd	Concord 38 LLC, Concord 39 LLC, Concord 40 LLC	0	521,800	0	521,800	2 - Commercial	102.70%	102.70%	508,082		B-4		
		SUBTOTAL PERSONAL PROPERTY >	4,061,403					-	100.00%	4,061,403	NA	NA.	NA	NA
	HIEDC		•	•	•	•	•	•	•	54,735,014	56.373		30.893	1.900
	HLERS ADERS IN PUBLIC FINANCE									ESTIMATED BASE VALUE	TOTAL DISTRICT ACREAGE	- -	TOTAL BLIGHTED ACREAGE	TOTAL VACANT FOR PRECEDING 7 YEARS



PRECEDING 7 YEARS

3.370%

ACREAGE

54.801%

As of January 1 2011



EQUALIZED VALUE TEST

The following calculations demonstrate that the City is in compliance with s.66.1105(4)(gm)4.c. Wis. Stats., which requires that the equalized value of the taxable property in the proposed District, plus the value increment of all existing Tax Incremental Districts, does not exceed 12% of the total equalized value of taxable property within the City.

The equalized value of the increment of existing Tax Incremental Districts within the City, plus the base value of the proposed District, totals approximately \$66,536,614. This value is less than the maximum of \$491,499,684 in equalized value that is permitted for the City of Mequon. The City is therefore in compliance with the statutory equalized valuation test and may proceed with creation of this District.

Valua	tion Test Compliance Calc	uation	
Anticipated Creation Date: 2/21/2012 Property Appreciation Factor: 5.00%	Valuation Data Currently Available	Valuation Data Establishing 12% Limit Based on Anticipated Creation Date	Estimated Valuation Data Establishing Base Value
	ACTUAL	ESTIMATED	ESTIMATED
As of January 1,	2011	2012	2013
Total Equalized Value (TID IN)	4,095,830,700	4,223,167,500	
Lirnit for 12% Test	491,499,684	506,780,100	
Increment Value of Existing TID's TID No. 2 Increment TID No. 3 Increment	11,801,600	12,391,680	Percentage Increase i Base Value at Which EV Test will Fail
			760.23%
Total Existing Increment	11,801,600	12,391,680	
Projected Base Value of New District Existing TID New Construction Factor	54,735,014	57,471,765	60,345,353
TOTAL VALUE SUBJECT TO TEST/LIMIT	66,536,614	69,863,445	72,737,033
COMPLIANCE	PASS	PASS	PASS





STATEMENT OF KIND, NUMBER AND LOCATION OF PROPOSED PUBLIC WORKS AND OTHER PROJECTS

The following is a list of public works and other projects that the City expects to implement in conjunction with this District. Any costs necessary or convenient to the creation of the district or directly or indirectly related to the public works and other projects are considered "project costs" and eligible to be paid with tax increment revenues of the District.

PROPERTY, RIGHT-OF-WAY AND EASEMENT ACQUISITION

- PROPERTY ACQUISITION FOR REDEVELOPMENT. In order to promote and facilitate development and/or redevelopment the City may acquire property within the District. The cost of property acquired, and any costs associated with the transaction, are eligible Project Costs. Following acquisition, other Project Costs within the categories detailed in this Section may be incurred in order to make the property suitable for development and/or redevelopment. Any revenue received by the City from the sale of property acquired pursuant to the execution of this Plan will be used to reduce the total project costs of the District. If total Project Costs incurred by the City to acquire property and make it suitable for development and/or redevelopment exceed the revenues or other consideration received from the sale or lease of that property, the net amount shall be considered "real property assembly costs" as defined in State Statutes Section 66.1105(2)(f)1.c., and subject to recovery as an eligible Project Cost.
- ACQUISITION OF RIGHTS-OF-WAY. The City may need to acquire property to allow for installation of streets, driveways, sidewalks, utilities, storm water management practices and other public infrastructure. Costs incurred by the City to identify, negotiate and acquire rights-of-way are eligible Project Costs.
- ➤ ACQUISITION OF EASEMENTS. The City may need to acquire temporary or permanent easements to allow for installation and maintenance of streets, driveways, sidewalks, utilities, storm water management practices and other public infrastructure. Costs incurred by the City to identify, negotiate and acquire easement rights are eligible Project Costs.
- ➤ **RELOCATION COSTS.** If relocation expenses are incurred in conjunction with the acquisition of property, those expenses are eligible Project Costs. These costs may include, but are not limited to: preparation of a relocation plan; allocations of staff time; legal fees; publication of notices; obtaining appraisals; and payment of relocation benefits as required by Wisconsin Statutes Sections 32.19 and 32.195.

SITE PREPARATION ACTIVITIES

➤ ENVIRONMENTAL AUDITS AND REMEDIATION. There have been no known environmental studies performed within the proposed District. If, however, it becomes necessary to evaluate any land or improvement within the District, any cost incurred by the City related to environmental audits, testing, and remediation are eligible Project Costs.



- ➤ **DEMOLITION.** In order to make sites suitable for redevelopment, the City may incur costs related to demolition and removal of structures or other land improvements, to include abandonment of wells or other existing utility services.
- > **SITE GRADING.** Land within the District may require grading to make it suitable for development and/or redevelopment, to provide access, and to control storm water runoff. The City may need to remove and dispose of excess material, or bring in fill material to provide for proper site elevations. Expenses incurred by the City for site grading are eligible Project Costs.

STREETS AND STREETSCAPE

- > STREET IMPROVEMENTS. There Eligible Project Costs include, but are not limited to: excavation; removal or placement of fill; construction of road base; asphalt or concrete paving or repaving; installation of curb and gutter; installation of sidewalks and bicycle lanes; installation of culverts, box culverts and bridges; rail crossings and signals; utility relocation, to include burying overhead utility lines; street lighting; installation of traffic control signage and traffic signals; pavement marking; right-of-way restoration; installation of retaining walls; and installation of fences, berms, and landscaping.
- > STREETSCAPING AND LANDSCAPING. These amenities include, but are not limited to: landscaping; lighting of streets, sidewalks, parking areas and public areas; installation of planters, benches, clocks, tree rings, trash receptacles and similar items; and installation of brick or other decorative walks, terraces and street crossings. These and any other similar amenities installed by the City are eligible Project Costs.

CDA TYPE ACTIVITIES

- ➤ CONTRIBUTION TO COMMUNITY DEVELOPMENT. As provided for in Wisconsin Statues Sections 66.1105(2)(f)1.h and 66.1333(13), the City may provide funds to its Economic Development Board (EDB) to be used for administration, planning operations, and capital costs, including but not limited to real property acquisition, related to the purposes for which it was established in furtherance of any redevelopment or urban renewal project. Funds provided to the EDB for this purpose are eligible Project Costs.
- PREVOLVING LOAN/GRANT PROGRAM. To encourage private redevelopment consistent with the objectives of this Plan, the City, through its EDB, can provide loans and/or matching grants to eligible property owners in the District. Loan and/or matching grant recipients will be required to sign an agreement specifying the nature of the property improvements to be made. Eligible improvements will be those that are likely to improve the value of the property, enhance the visual appearance of the property and surrounding area, correct safety deficiencies, or as otherwise specified by the EDB in the program manual. Any funds returned to the EDB from the repayment of loans made are not considered revenues to the District, and will not be used to offset District Project Costs. Instead, these funds will be placed into a revolving loan fund and will continue to be used for the program purposes stated above. Any funds provided to the EDB for purposes of implementing this program are considered eligible Project Costs.



MISCELLANEOUS

- ➤ CASH GRANTS (DEVELOPMENT INCENTIVES). The City may enter into agreements with property owners, lessees, or developers of land located within the District for the purpose of sharing costs to encourage the desired kind of improvements and assure tax base is generated sufficient to recover project costs. No cash grants will be provided until the City executes a developer agreement with the recipient of the cash grant. Any payments of cash grants made by the City are eligible Project Costs.
- ➤ PROFESSIONAL SERVICE AND ORGANIZATIONAL COSTS. The costs of professional services rendered, and other costs incurred, in relation to the creation, administration and termination of the District, and the undertaking of the projects contained within this Plan, are eligible Project Costs. Professional services include, but are not limited to: architectural; environmental; planning; engineering; legal, audit; financial; and the costs of informing the public with respect to the creation of the District and the implementation of the Plan.
- ➤ ADMINISTRATIVE COSTS. The City may charge to the District as eligible Project Costs reasonable allocations of administrative costs, including, but not limited to, employee salaries. Costs allocated will bear a direct connection to the time spent by City employees in connection with the implementation of the Plan.
- FINANCING COSTS. Interest expense, debt issuance expenses, redemption premiums, and any other fees and costs incurred in conjunction with obtaining financing for projects undertaken under this Plan are eligible Project Costs.

With all projects the costs of engineering, design, survey, inspection, materials, construction, restoring property to its original condition, apparatus necessary for the public works, legal and other consultant fees, testing, environmental studies, permits, updating City ordinances and plans, judgments or claims for damages and other expenses are included as project costs.

In the event any of the public works project expenditures are not reimbursable out of the special TIF fund under Wisconsin Statute Section 66.1105, in the written opinion of nationally recognized bond counsel retained by the City for such purpose or a court of record so rules in a final order, then such project or projects shall be deleted here from and the remainder of the projects hereunder shall be deemed the entirety of the projects for purposes of this Project Plan (the "Plan").

The City reserves the right to implement only those projects that remain viable as the Plan period proceeds.

Project costs are any expenditure made, estimated to be made, or monetary obligations incurred or estimated to be incurred, by the City and as outlined in this Plan. Project costs will be diminished by any income, special assessments or other revenues, including user fees or charges. To the extent the costs benefit the municipality outside the District, a proportionate share of the cost is not a project cost. Costs identified in this Plan are preliminary estimates made prior to design considerations and are subject to change after planning is completed. Proration of costs in the Plan is also an estimate and subject to change based upon implementation, future assessment policies and user fee adjustments.





MAP SHOWING PROPOSED IMPROVEMENTS AND USES

The City of Mequon has proposed that projects undertaken under the project plan be done as a development incentive payment over time to the individual or business that is undertaking the project. Due to the methodology on the ensuing pages, it is impossible to quantify and/or illustrate where projects will occur other than on the parcels identified for rehabilitation and/or conservation.

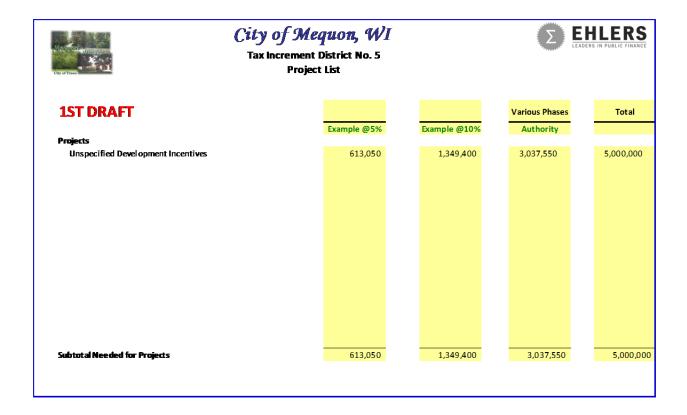




DETAILED LIST OF PROJECT COSTS

All costs are based on 2011 prices and are preliminary estimates. The City reserves the right to increase these costs to reflect inflationary increases and other uncontrollable circumstances between 2011 and the time of construction. The City also reserves the right to increase certain project costs to the extent others are reduced or not implemented, without amending the Plan. The tax increment allocation is preliminary and is subject to adjustment based upon the implementation of the Plan.

This Plan is not meant to be a budget nor an appropriation of funds for specific projects, but a framework within which to manage projects. All costs included in the Plan are estimates based on best information available. The City retains the right to delete projects or change the scope and/or timing of projects implemented as they are individually authorized by the Common Council, without amending the Plan.



Develonme	ent Incentive Metho	vpoloh	- Policy as ann	roved by City	of Meauon Res	oluti	on #3031		
Developine	ent incentive method	Joiogy		Incentive Lev		Oluti		% Incentive Le	vel
Base Impro	ovement Value				419,000				766,000
•	& Demolition				60,000				60,000
Total Identi					479,000				826,000
	ou oup				,,,,,,				0_0,000
New Devel	opment Value				3,100,000				6,000,000
	ement Value				2,681,000				5,234,000
•	Net Improvement Va	lue)			134,050				523,400
		,			,				0_0,.00
Eligible Inc	entive				613,050				1,349,400
	ssuance Costs				20,000				20,000
Net Incenti					633,050				1,369,400
	MRO	0%			500,000				1,505,400
		15							
	Annual Pay	-			42,203				91,293
	Ailliuai ray	ment			42,203				91,293
	TID Mill	Rato			\$ 17.68				\$ 17.68
	ווווא טו ו	Nate			φ 17.08				φ 17.08
	Revenue Year		TID Rev	Paymont	Cum Balance		TID Rev	Daymont	Cum Balance
	Revenue rear		IID Kev	Payment	Cum Balance		IID Kev	Payment	Cuili Balance
	2047								
	2012								
	2013		47.400	(40.000)	F 407		00.507	(04.000)	4 044
1	2014		47,400	(42,203)	5,197		92,537	(91,293)	1,244
2	2015		47,400	(42,203)	10,393		92,537	(91,293)	2,488
3	2016		47,400	(42,203)	15,590		92,537	(91,293)	3,731
4	2017		47,400	(42,203)	20,787		92,537	(91,293)	4,975
5	2018		47,400	(42,203)	25,984		92,537	(91,293)	6,219
6	2019		47,400	(42,203)	31,180		92,537	(91,293)	7,463
7	2020		47,400	(42,203)	36,377		92,537	(91,293)	8,707
8	2021		47,400	(42,203)	41,574		92,537	(91,293)	9,950
9	2022		47,400	(42,203)	46,771		92,537	(91,293)	11,194
10	2023		47,400	(42,203)			92,537	(91,293)	12,438
11	2024		47,400	(42,203)	57,164		92,537	(91,293)	13,682
12	2025		47,400	(42,203)		_	92,537	(91,293)	14,925
13	2026		47,400	(42,203)	67,558		92,537	(91,293)	16,169
14	2027		47,400	(42,203)			92,537	(91,293)	17,413
15	2028		47,400	(42,203)	77,951		92,537	(91,293)	18,657
16	2029		47,400		125,351		92,537		111,194
17	2030		47,400		172,751		92,537		203,731
18	2031		47,400		220,151		92,537		296,268
19	2032		47,400		267,552		92,537		388,805
20	2033		47,400		314,952		92,537		481,342
21	2034		47,400		362,352		92,537		573,880
22	2035		47,400		409,752		92,537		666,417
23	2036	i	47,400		457,152		92,537		758,954
24	2037	7	47,400		504,552		92,537		851,491
25	2038	3	47,400		551,952		92,537		944,028
26	2039)	47,400		599,352		92,537		1,036,565
			1,232,402	(633,050)	599,352		2,405,965	(1,369,400)	1,036,565

The City's authorized TIF incentive policy (Resolution #3031) may be amended from time to time. Any such amendments shall be considered authorized incentives for TID #4.





ECONOMIC FEASIBILITY STUDY & A DESCRIPTION OF THE METHODS OF FINANCING AND THE TIME WHEN SUCH COSTS OR MONETARY OBLIGATIONS RELATED THERETO ARE TO BE INCURRED

The information and exhibits contained within this Section demonstrate that the proposed District is economically feasible insofar as:

- The City has available to it the means to secure the necessary financing required to accomplish the projects contained within this Plan. A listing of "Available Financing Methods" follows.
- The City expects to complete the projects in one or more phases, and can adjust the timing of implementation as needed to coincide with the pace of private development. A discussion of the phasing and projected timeline for project completion is discussed under "Plan Implementation" within this Section. A table identifying the financing method for each phase and the time at which that financing is expected to incur is included.
- The development anticipated to occur as a result of the implementation of this Plan will generate sufficient tax increments to pay for the cost of the projects. Within this Section are tables identifying: 1) the development expected to occur, 2) a projection of tax increments to be collected resulting from that development and other economic growth within the District, and 3) a cash flow model demonstrating that the projected tax increment collections and all other revenues available to the District will be sufficient to pay all Project Costs.

AVAILABLE FINANCING METHODS

Implementation of this Plan will require that the City issue obligations to provide direct or indirect financing for the Projects to be undertaken. The following is a list of the types of obligations the City may choose to utilize.

General Obligation (G.O.) Bonds or Notes

The City may issue G.O. Bonds or Notes to finance the cost of Projects included within this Plan. Wisconsin Statutes limit the principal amount of G.O. debt that a community may have outstanding at any point in time to an amount not greater than five-percent of its total equalized value (including increment values).

Municipal Revenue Obligations ("Pay as You Go" Financing)

The City may issue a bond or other obligation to one or more developers who provide financing for projects included in this Plan. Repayment of the amounts due to the developer under the bonds or other obligations are limited to an agreed percentage of the available annual tax increments collected that result from the improvements made by the developer. To the extent the tax increments collected are insufficient to make annual payments, or to repay the entire obligation over the life of the District, the City's obligation is limited to not more than the agreed



percentage of the actual increments collected. Bonds or other obligations issued to developers in this fashion are not general obligations of the City and therefore do not count against the City's borrowing capacity.

Tax Increment Revenue Bonds

The City has the authority to issue revenue bonds secured by the tax increments to be collected. These bonds may be issued directly by the City or as a Lease Revenue Bond by a Community Development Authority (EDB). Tax Increment Revenue Bonds and Lease Revenue Bonds are not general obligations of the City and therefore do not count against the City's borrowing capacity. To the extent tax increments collected are insufficient to meet the annual debt service requirements of the revenue bonds, the City may be subject to either a permissive or mandatory requirement to appropriate on an annual basis a sum equal to the actual or projected shortfall.

Utility Revenue Bonds

The City can issue revenue bonds to be repaid from revenues of the sewer and/or water systems, including revenues paid by the City that represent service of the system to the City. There is neither a statutory nor constitutional limitation on the amount of revenue bonds that can be issued, however, water rates are controlled by the Wisconsin Public Service Commission and the City must demonstrate to bond underwriters its ability to repay revenue debt with the assigned rates. To the extent the City utilizes utility revenues other than tax increments to repay a portion of the bonds; the City must reduce the total eligible Project Costs in an equal amount.

Special Assessment "B" Bonds

The City has the ability to levy special assessments against benefited properties to pay part of the costs for street, curb, gutter, sewer, water, storm sewers and other infrastructure. In the event the City determines that special assessments are appropriate, the City can issue special assessment B bonds pledging revenues from special assessment installments to the extent assessment payments are outstanding. These bonds are not counted against the City's G.O. debt limit. If special assessments are levied, the City must reduce the total eligible Project Costs under this Plan in an amount equal to the total collected.

PLAN IMPLEMENTATION

Projects identified will provide the necessary anticipated governmental services to the area. A reasonable and orderly sequence is outlined on the following page. However, public debt and expenditures should be made at the pace private development occurs to assure increment is sufficient to cover expenses.

It is anticipated developer agreements between the City and property owners will be in place prior to major public expenditures. These agreements can provide for development guarantees or a payment in lieu of development. To further assure contract enforcement, these agreements might include levying of special assessments against benefited properties.



The order in which public improvements are made should be adjusted in accordance with development and execution of developer agreements. The City reserves the right to alter the implementation of this Plan to accomplish this objective.

Interest rates projected are based on current market conditions. Municipal interest rates are subject to constantly changing market conditions. In addition, other factors such as the loss of tax-exempt status of municipal bonds or broadening the purpose of future tax-exempt bonds would affect market conditions. Actual interest expense will be determined once the methods of financing have been approved and securities issued.

If financing as outlined in this Plan proves unworkable, the City reserves the right to use alternate financing solutions for the projects as they are implemented.

DEVELOPMENT ASSUMPTIONS

While the City has identified an incentive methodology, expenditures at this point have not been identified to occur in any particular year. The incentive methodology is as follows:

- a. A Fast Track Option allows for a Pay As You Go, developer financed project, to receive financial incentives for redevelopment efforts located within an established TIF district for a single parcel containing improvements so long as the project creates new construction value of 1.5 million dollars beyond the current improvement value and that the payback period is 15 years or less. The maximum financial incentive allowed is the gap plus 5%.
- b. A Fast Track Option allows for a Pay As You Go, developer financed project, to receive financial incentives for redevelopment efforts located within an established TIF district for a project in which two or more parcels are assembled, one of such assembled parcels shall be less than two acres and one of such assembled parcels contains improvements so long as the project creates new construction value of 1.5 million dollars beyond the current improvement value and the payback period is 15 years or less. The maximum financial incentive allowed is the gap plus 10%.

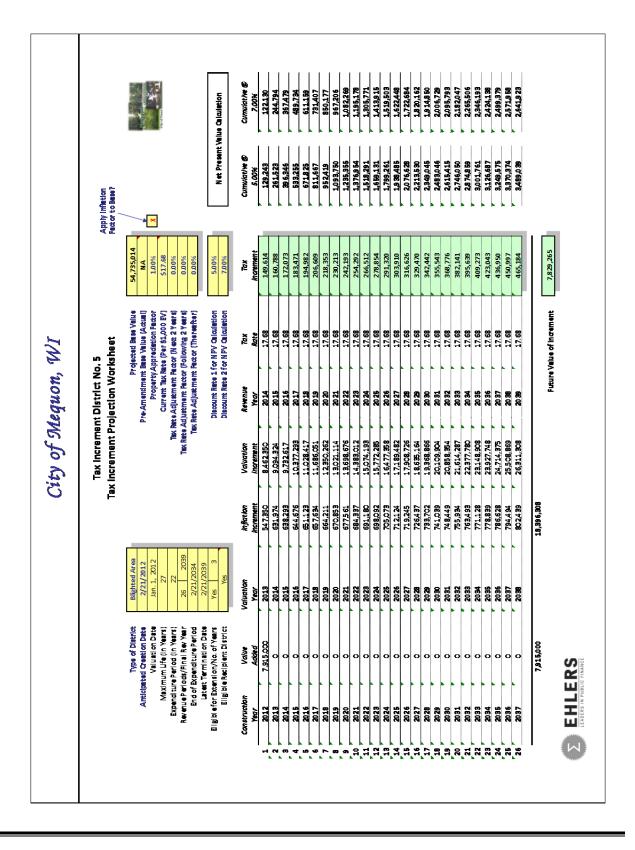
The Fast Track Options require Economic Development Board review and approval. A Case by Case Basis Option allows the Council to consider exceptions to the minimum standards required and maximum financial incentive allowed under the Fast Track Options. The Case by Case Basis Option requires Economic Development Board and Common Council review and approval.

It is anticipated that the City will work with the developers that qualify for an incentive to meet criteria to be either awarded an incentive at the 5% or the 10% level.

Regardless of level, it is the City's intention to have the incentive "payback" period not exceed 15 years utilizing the "expedited" incentive methodology.



INCREMENT REVENUE PROJECTIONS



CASH FLOW







		Revenues			Expenditures			Balances	ıces	100	
	Tax	+40000+00000	Total	Municipal Revenue Obligation (MRO)	Municipal Revenue Obligation (MRO)		Total			Project Cost	
Year	Increments	Earnings	Revenues	\$633,050 5% Incentive Example	\$1,369,400 10% Incentive Example	Admin.	Expenditures	Annual	Cumulative	Outstanding	Year
		1.00%		Total Payment	Total Payment						
2012		0	0			10,000	10,000	(10,000)	(10,000)	2,002,450	2012
2013		0	Ф			10,000	10,000	(10,000)	(20,000)	2,002,450	2013
2014	149,614	0	149,614	42,203	91,293	3 10,000	143,497	6,118	(13,882)	1,868,953	2014
2015	160,788	0	160,788	42,203	91,293	3 10,000	143,497	17,291	3,409	1,735,457	2015
2016	172,073	34	172,107	42,203	91,293	3 10,000	143,497	28,610	32,019	1,601,960	2016
2017	183,471	320	183,791	42,203	91,293	3 10,000	143,497	40,294	72,313	1,468,463	2017
2018	194,982	723	195,706	42,203	91,293	3 10,000	143,497	52,209	124,522	1,334,967	2018
2019	206,609	1,245	207,855	42,203	91,293	3 10,000	143,497	64,358	188,880	1,201,470	2019
2020	218,353	1,889	220,241	42,203	91,293	3 10,000	143,497	76,745	265,624	1,067,973	2020
2021	230,213	2,656	232,870	42,203	91,293	3 10,000	143,497	89,373	354,997	934,477	2021
2022	242,193	3,550	245,743	42,203	91,293	3 10,000	143,497	102,246	457,243	800,980	2022
2023	254,292	4,572	258,864	42,203	91,293	3 10,000	143,497	115,367	572,611	667,483	2023
2024	266,512	5,726	272,238	42,203	91,293	3 10,000	143,497	128,741	701,352	533,987	2024
2025	278,854	7,014	285,868	42,203	91,293	3 10,000	143,497	142,371	843,723	400,490	2025
2026	291,320	8,437	299,757	42,203	91,293	10,000	143,497	156,260	999,983	266,993	2026
2027	303,910	10,000	313,910	42,203	91,293	3 10,000	143,497	170,413	1,170,396	133,497	2027
2028	316,626	11,704	328,330	42,203	91,293	3 10,000	143,497	184,834	1,355,230	O	2028
2029	329,470	13,552	343,022			10,000	10,000	333,022	1,688,252	0	2029
2030	342,442	16,883	359,324			10,000	10,000	349,324	2,037,576	O	2030
2031	355,543	20,376	375,919			10,000	10,000	365,919	2,403,495	0	2031
2032	368,776	24,035	392,811			10,000	10,000	382,811	2,786,305	0	2032
2033	382,141	27,863	410,004			10,000	10,000	400,004	3,186,309	0	2033
2034	395,639	31,863	427,502			10,000	10,000	417,502	3,603,811	0	2034
2035	409,273	36,038	445,311			10,000	10,000	435,311	4,039,122	0	2035
2036	423,043	40,391	463,434			10,000	10,000	453,434	4,492,556	o	2036
2037	436,950	44,926	481,876			10,000	10,000	471,876	4,964,431	0	2037
2038	450,997	49,644	500,641			10,000	10,000	490,641	5,455,072	o	2038
2039	465,184	54,551	519,735			10,000	10,000	509,735	5,964,807	0	2039
- Total	7 829 265	417 992	8 247 257	0 633.050	0 1369 400	280.000	2 282 450	5 964 807			
Sel	1,023,203	4-1,552	162,142,0					/00/±06/c			

City of Mequon, WI

Tax Increment District No. 5 Cash Flow Pro Forma

11

ANNEXED PROPERTY

There are no lands proposed for inclusion within the District that were annexed by the City on or after January 1, 2004.

12

ESTIMATE OF PROPERTY TO BE DEVOTED TO RETAIL BUSINESS

Pursuant to Sections 66.1105(5)(b) and 66.1105(6)(am)1 of the Wisconsin State Statutes the City estimates that 70% of the territory within the District will be devoted to retail business at the end of the District's maximum expenditure period.

13

PROPOSED CHANGES IN ZONING ORDINANCES

The City of Mequon does not anticipate that the District will require any changes in zoning ordinances.

14

PROPOSED CHANGES IN MASTER PLAN, MAP, BUILDING CODES AND CITY OF MEQUON ORDINANCES

It is expected that this Plan will be complementary to the City's Master Plan. There are no proposed changes to the master plan, map, building codes or other City of Mequon ordinances for the implementation of this Plan.

15

RELOCATION

It is not anticipated there will be a need to relocate any persons or businesses in conjunction with this Plan.

In the event relocation or the acquisition of property by eminent domain becomes necessary at some time during the implementation period, the City will follow applicable state statues as required in Wisconsin Statutes chapter 32.

16

ORDERLY REDEVELOPMENT OF THE CITY OF MEQUON

The District contributes to the orderly redevelopment of the City by providing the opportunity for continued growth in tax base and job opportunities. As previously noted, the past years have seen significant private development north and south of the City of Mequon. The use of tax increment will allow the City to ensure that the vital commercial area remains viable and does not experience value degradation.



A LIST OF ESTIMATED NON-PROJECT COSTS

Non-Project costs are public works projects that only partly benefit the District or are not eligible to be paid with tax increments, or costs not eligible to be paid with TIF funds. Examples would include:

- A public improvement made within the District that also benefits property outside the District. That portion of the total project costs allocable to properties outside of the District would be a non-project cost.
- A public improvement made outside the District that only partially benefits property within the District. That portion of the total project costs allocable to properties outside of the District would be a non-project cost.
- Projects undertaken within the District as part of the implementation of this Project Plan, the costs of which are paid fully or in part by impact fees, grants, special assessments, or revenues other than tax increments.

The City does not expect to incur any non-project costs in the implementation of this Project Plan.





OPINION OF ATTORNEY FOR THE CITY OF MEQUON ADVISING WHETHER THE PLAN IS COMPLETE AND COMPLIES WITH WISCONSIN STATUTES, SECTION 66.1105



www.ci.mequon.wi.us

OFFICE OF CITY ATTORNEY

John L. DeStefanis W175 N11081 Stonewood Drive, Suite 206 Germantown, WI 53022 262-253-1500 262-253-1523 Fax attorney@johndestefanis.com

February 6, 2012

Hon. Curtis Gielow, Mayor City of Mequon 11333 N. Cedarburg Road 60W Mequon, Wisconsin 53092

RE: Project Plan for City of Mequon, Wisconsin Tax Incremental District No. 5

Dear Mayor:

In my capacity as City Attorney for the City of Mequon, I am familiar with the proceedings and actions of the City of Mequon related to creation of a new tax incremental district, to be designated Tax Incremental District No. 5.

I have also reviewed and examined the proposed *Project Plan for Creation of Tax Incremental District No. 5* and, in my opinion, the Project Plan is complete and complies with Section 66.1105 of the Wisconsin Statutes. This opinion is provided pursuant to Section 66.1105(4)(f), Wis. Stat.

Very truly yours,

OFFICE OF THE MEQUON CITY ATTORNEY

ohn L. DeStefanis

City Attorney



EXHIBIT A - CALCULATION OF THE SHARE OF PROJECTED TAX INCREMENTS ESTIMATED TO THE PAID BY THE OWNERS OF PROPERTY IN THE OVERLYING TAXING JURISDICTIONS

Estimated Share by Taxing Jurisdiction of Projected Tax Increments to be paid by Owners of Taxable Property in each of the Taxing Jurisdictions Overlying the Tax Increment District

Revenue Year	City	County	School District	Utility District	Tech College	Total
	17.94%	10.04%	51.63%	9.32%	11.06%	
2014	26,847	15,026	77,244	13,947	16,550	149,6
2015	28,851	16,149	83,012	14,989	17,786	160,7
2016	30,876	17,282	88,839	16,041	19,035	172,0
2017	32,922	18,427	94,723	17,103	20,296	183,4
2018	34,987	19,583	100,667	18,176	21,569	194,9
2019	37,074	20,751	106,670	19,260	22,855	206,6
2020	39,181	21,930	112,732	20,355	24,154	218,3
2021	41,309	23,121	118,856	21,461	25,466	230,2
2022	43,459	24,324	125,041	22,577	26,792	242,1
2023	45,630	25,540	131,287	23,705	28,130	254,2
2024	47,822	26,767	137,596	24,844	29,482	266,5
2025	50,037	28,006	143,969	25,995	30,847	278,8
2026	52,274	29,258	150,404	27,157	32,226	291,3
2027	54,533	30,523	156,905	28,331	33,619	303,9
2028	56,815	31,800	163,470	29,516	35,026	316,6
2029	59,119	33,090	170,101	30,713	36,446	329,4
2030	61,447	34,393	176,798	31,923	37,881	342,4
2031	63,798	35,709	183,562	33,144	39,331	355,5
2032	66,172	37,038	190,394	34,377	40,794	368,7
2033	68,571	38,380	197,294	35,623	42,273	382,1
2034	70,993	39,736	204,263	36,882	43,766	395,6
2035	73,439	41,105	211,302	38,153	45,274	409,2
2036	75,910	42,488	218,411	39,436	46,797	423,0
2037	78,405	43,885	225,591	40,733	48,336	436,9
2038	80,926	45,295	232,844	42,042	49,890	450,9
2039	83,472	46,720	240,168	43,365	51,459	465,1
	1,404,868	786,325	4,042,143	729,848	866,081	7,829,2

 $\textbf{NOTE:} \ \ \text{The projection shown above is provided to meet the requirements of Wisconsin Statute 66.1105(4)(i)4.$

