



11333 N. Cedarburg Road  
Mequon, WI 53092  
Phone: 262-242-3500  
Fax: 262-242-7655

[www.ci.mequon.wi.us](http://www.ci.mequon.wi.us)

Police and Fire Departments

**PUBLIC SAFETY COMMITTEE**

**Tuesday, June 14, 2016**

**7:15 PM**

**South Conference Room**

**Agenda**

1) Call to Order

2) Resolutions

**Action requested: review and recommend approval**

a. **RESOLUTION 3387** A Resolution Authorizing a Purchase Agreement For Replacement of Police Vehicles

3) Adjourn

*Dated: June 8, 2016*

*/s/ Connie Pukaite, Chair*

Notice is hereby given that a quorum of other governmental bodies may be present at this meeting to present, discuss and/or gather information about a subject over which they have decision-making responsibility, although they will not take formal action thereto at this meeting.

Persons with disabilities requiring accommodations for attendance at this meeting should contact the City Clerk's Office at 262-236-2914, twenty-four (24) hours in advance of the meeting.

Any questions regarding this agenda may be directed to the Public Safety Office at 262-242-3500, Monday through Friday, 8:00 AM – 4:30 PM



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Office of Public Safety Committee

**TO: Public Safety Committee**  
**FROM: Steve Graff, Chief of Police**  
**DATE: June 6, 2016**  
**SUBJECT: A Resolution Authorizing a Purchase Agreement For Replacement of Police Vehicles**

### **Background**

The Mequon Police Department has a plan for scheduling replacement of its vehicles. For the last fifteen years or so, the City has replaced marked police squads every 2 to 2.5 years, as this has routinely been the period of time where the vehicles approach or exceed 100,000 miles. The City last replaced the marked squads in late 2013. There are eight marked 2014 Chevy Impalas to replace and one unmarked car to be replaced, a 2011 Chevy Impala.

### **Analysis**

The marked police vehicles are used 24 hours per day, seven days per week. In addition to the odometer mileage, the squads endure a lot of idling and hard acceleration and braking. Over the years, the City has found that a systematic replacement of the vehicles is much more cost effective than keeping the vehicles for extended periods which leads to higher maintenance costs and the potential that not enough vehicles are available for use when major repairs are necessary (i.e. transmission failures).

The Department currently uses Chevrolet Impalas which have been reliable and less costly to maintain than the Ford Crown Victoria which were used previously. The current vehicles have an average of 83,000 miles on them. The squads average about 3,000 miles per month, so they will have 100,000 miles by the time the City receives new, fully-equipped replacement vehicles.

The police vehicle market has changed dramatically in the last several years. Chevrolet has stopped manufacturing police package Impalas that the City has used since 2000. That leaves the Chevy Caprice, Dodge Charger and Ford Interceptor (Taurus) as the only other sedans available with special police equipment packages. For many reasons, space needs being the most important, none of these vehicles fulfill the Department's required needs.

There are several SUVs available for police needs, including the Chevy Tahoe, Ford Interceptor Utility (Explorer) and Dodge Durango. Since the Department already has several Fords in its fleet and they have been very reliable and spacious, the Ford utility vehicle makes the most sense for replacing marked squads.

The new vehicles will require new equipment such as prisoner partition cages, radio consoles, plastic rear seats, and emergency light bars, sirens, etc. Previously, the City has been able to

transfer all of these items each time it has purchased new vehicles, but equipment made for Chevy Impalas will not fit in Ford SUVs. Therefore there will be a one-time cost to purchase this equipment, which will likely be transferable to new vehicles in the future.

Bids were requested from four local Ford dealers. None were able to beat the State of Wisconsin competitive bidding price of \$27,053, by Ewald Automotive Group of Oconomowoc. Two dealers did not even provide a returned bid. One specific item requested as part of the bid was a keyless entry system (remote key fob) in addition to the Fleet Key system (where all of the cars are keyed alike). Ewald Automotive Group provided a final bid of \$27,378 per vehicle; the other dealer could not offer both items and referred the Department to a third-party vendor for installation.

Dealer	Price w/o Keyless Entry	Price With Keyless Entry
Ewald Auto - Oconomowoc	\$27,053	\$27,378
Schmit Ford - Thiensville	\$27,183	Recommend 3 <sup>rd</sup> party install
Von Schledorn -Saukville	No bid received	No bid received
Schmidt Bros. - Saukville	No bid received	No bid received

Bids were requested from Baycom, TKK Electronics, and General Communications for associated equipment and installation costs. Each vendor offers different brands of equipment, so there was not one standard set of equipment to bid on. After reviewing the bids received, General Communications provided the most detailed and complete bid totaling \$73,022.70.

### **Fiscal Impact**

The replacement of the nine squads at \$27,378 each equals \$246,402. Purchase and installation of all associated equipment by General Communications is \$73,022.70. Graphics and installation by Letters and Signs is estimated at \$3,888, for a total project cost of \$323,312.70. Sufficient funds have been budgeted and set aside for the project. Staff also estimates receiving approximately \$50,000 from selling the old vehicles at auction to offset the cost of the new vehicles.

### **Recommendation**

Staff recommends the purchase of nine 2017 Ford Police Interceptor Utility SUVs from the State of Wisconsin bid dealer Ewald Automotive Group of Oconomowoc, for a total of \$246,402; and the addition, purchase and installation of additional equipment and graphics at an additional \$76,910.70 for a total project cost of \$323,312.70.

COMMON COUNCIL  
OF THE  
CITY OF MEQUON

RESOLUTION 3387

A Resolution Authorizing a Purchase Agreement For Replacement of Police Vehicles

**WHEREAS**, the City of Mequon Police Department provides 24-hour police services 365 days per year and has a plan for scheduled replacement of police vehicles; and

**WHEREAS**, staff requested bids on replacement squad cars and associated equipment; and

**WHEREAS**, Ewald Automotive Group of Oconomowoc provided the lowest bid for the replacement of the vehicles at \$27,378 and General Communications provided a bid for associated equipment and installation for \$73,022.70 and Letters and Signs estimates a cost of \$3,888 to apply the appropriate police graphics; and

**WHEREAS**, staff recommends the purchase of the vehicles from funds set aside each year for this purpose;

**NOW, THEREFORE BE IT RESOLVED** by the Common Council of the City of Mequon that staff is hereby directed to enter into a purchase agreement to replace existing police squads with Ewald Automotive Group of Oconomowoc at their bid of \$27,378 per vehicle; to purchase and install associated equipment with General Communications for \$73,022.70; and to purchase and apply graphics with Letters and Signs for \$3,888. Funds for this purchase will be sourced from the Police Vehicle Replacement Account 410786-725011-10235.

\_\_\_\_\_  
Approved by: Dan Abendroth, Mayor

Date Approved: June 14, 2016

I certify that the foregoing Resolution was adopted by the Common Council of the City of Mequon, Wisconsin, at a meeting held on June 14, 2016.

\_\_\_\_\_  
William H. Jones, Jr., City Clerk



Attachment: Replace Squads quotes\_16 06-14 (RESOLUTION 3387 : Squad Replacement Request)

Prepared For:  
Pat Pryor  
City of Mequon Police Department  
1130 N Buntrock Ave  
Mequon, WI 53092  
Phone: (262) 242-7243  
Email: ppryor@ci.mequon.wi.us

Prepared By:  
Chrissy Gensch  
Ewald Automotive Group  
5788 Hwy 60 E.  
Hartford, WI 53027  
Phone: (262) 673-9400  
Fax: (262) 673-0575  
Email: cgensch@ewaldauto.com

Direct 262-569-434

### 2017 Fleet/Non-Retail Ford Police Interceptor Utility AWD 4dr K8A

## QUOTE WORKSHEET

### QUOTE WORKSHEET - 2017 Fleet/Non-Retail K8A AWD 4dr

MSRP	\$31,510.00
Destination Charge	\$945.00
Optional Equipment	\$1,480.00
Dealer Advertising	\$0.00
PRE-TAX ADJUSTMENTS:	
STATE OF WISCONSIN MUNICIPAL DISCOUNT	(\$6,557.00)
Total Pre-Tax Adjustments	(\$6,557.00)
Taxable Price	\$27,378.00
 TOTAL	 \$27,378.00

Customer Signature / Date

Dealer Signature / Date

*C. Gensch* 5/18/16

2017 AWD Ford Utility Interceptor to the specifications as detailed. Registration fees are not included. Delivery can be anticipated approximately 90-120 days from order. Payment terms are net 10 days.

\$ 27,053.00  
WITHOUT KEYLES  
REMOTE

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 438.0, Data updated 5/10/2016  
© Copyright 1986-2012 Chrome Data Solutions, LP. All rights reserved.  
Customer File: Aftermarket Keyless-With Fleet Key

May 18, 2016 8:41:29 AM

Page 1

Attachment: Replace Squads quotes\_16 06-14 (RESOLUTION 3387 : Squad Replacement Request)

CNGP530

VEHICLE ORDER CONFIRMATION

05/19/16 20:50:06

==>

Dealer: F41345

2017 EXPLORER 4-DOOR

Page: 1 of 2

Order No: 9999 Priority: G3 Ord FIN: QA999 Order Type: 5B Price Level: 725  
Ord Code: 500A Cust/Flt Name: MPD PO Number:

		RETAIL	DLR INV		RETAIL	DLR INV
K8A	4DR AWD POLICE	\$31510	\$30407.00	✓549	FWR MIRR HTD	\$60 \$58.00
	.112.6" WB			✓59J	KEY CODE J	50 49.00
G1	SHADOW BLACK			✓60R	NOISE SUPPRESS	100 95.00
✓9	CLTH BKTS/VNL R			✓60G	RR DR/LK INOP	35 33.00
✓W	EBONY BLACK			✓85D	FRT CNSL MT DEL	NC NC
500A	EQUIP GRP			✓86P	FRT LMP HOUSING	125 119.00
	.PREM SINGLE CD				FLEX-FUEL	
99R	.3.7L V6 TIVCT	NC	NC	✓153	FRT LICENSE BKT	NC NC
44C	.6-SPD AUTO TRAN	NC	NC			
✓53M	SYNC SYSTEM	295	280.00	✓	TOTAL BASE AND OPTIONS	33610 30256.10
✓17T	CARGO DOME LAMP	50	49.00	✓	TOTAL	33610 30256.10
✓18D	LIFTGTE DISABLE	NC	NC			
✓18W	RR WINDOW DEL	25	24.00			
✓43D	COURTESY DISABL	20	19.00			
✓51R	DRV LED SPT LMP	395	375.00			

F1=Help

F2=Return to Order

F0=Next

F3/F12=Veh Ord Menu

S006 - MORE DATA IS AVAILABLE.  
fmcdecalr@kyle-PC  
May 19, 2016 7:50:11 PM

QC06349

*MAK FORD  
Schmit Ford  
202-242-1100  
Thank You*

*27,183*

*\* Question on e-mail  
kylestentz*

Attachment: Replace Squads quotes\_16 06-14 (RESOLUTION 3387 : Squad Replacement Request)

CNGP530  
==>

VEHICLE ORDER CONFIRMATION

05/19/16 20:50:39

Dealer: F41345  
Page: 2 of 2

2017 EXPLORER 4-DOOR  
Order No: 9999 Priority: G3 Ord FIN: QA999 Order Type: 5B Price Level: 725  
Ord Code: 500A Cust/Flt Name: MPD PO Number:

	RETAIL	DLR INV	RETAIL	DLR INV
SP DLR ACCT ADJ		\$(1,309.00)		
SP FLT ACCT CR		(899.00)		
FUEL CHARGE		4.10		
B4A NET INV FLT OPT	NC	7.00		
DEST AND DELIV	945	945.00		
TOTAL BASE AND OPTIONS	33610	30256.10		
TOTAL	33610	30256.10		

\*THIS IS NOT AN INVOICE\*

F1=Help

F2=Return to Order

F7=Prev

F3/F12=Veh Ord Menu

QC06349

S005 - INQUIRY IS COMPLETE.  
fmcdealr@kyle-PC  
May 19, 2016 7:50:44 PM

27,183

Attachment: Replace Squads quotes\_16 06-14 (RESOLUTION 3387 : Squad Replacement Request)



# GENERAL COMMUNICATIONS

your safety is our business

2880 Commerce Park Drive, Madison, WI 53719  
 Madison Milwaukee Eau Claire  
 : 608-271-4848 P: 262-439-2000 P: 715-225-7604  
 F: 608-661-2935 F: 262-439-2009 F: 608-661-2935  
 www.gencomm.com

SAL 2.a.a

Sales Quote No: 5332  
 Date: 5/19/16  
 Account No: 2687

**Bill To:** Mequon Police Department  
 11300 North Buntrock Avenue  
 Mequon, WI 53092  
 USA

**Ship To:** Mequon Police Department  
 11300 North Buntrock Avenue  
 Mequon, WI 53092  
 USA

Sales Person	P.O. Number	Ship Method	Payment Terms	Quote Expires On
Ray Maiorano	Quote per: Sergeant Pat Pryor	Spee-Dee Delivery		6/18/16

**Notes**  
 Quote per: Sgt. Pat Pryor Email: ppyor@ci.mequon.wi.us 262-242-3500 Cell 414-254-1378 NOTE: REVISED

Item No	Description	Quantity	UM	Price	Disc	Amou
7170-0166	Gamber Vehicle Specific Console for the 2012-2016 Ford Interceptor Utility	9.00	Each	\$486.00	0.00	\$4,374.00
3130-0361	Gamber Johnson @" Blank Knockout Plate w/3 Mounting Holes for Cigarette Power Receptacles	9.00	Each	\$6.80	0.00	\$61.20
7160-0063	Gamber Johnson Cigarette Lighter Adapter Kit (includes ROHS compliant 12v receptacle and wire kit) 5 Per Vehicle	45.00	Each	\$14.70	0.00	\$661.50
7160-0431	Gamber Filler Panel Assembly - Ford Utility PI	9.00	Each	\$47.00	0.00	\$423.00
7120-0579	Gamber Hardware bag. USB Audio Cables. Use with PI Utility console box to relocate Factory USB & Aud	9.00	Each	\$21.00	0.00	\$189.00
S4702U1INT13OSB	Pro-Gard Standard transport Seat W/Poly window barrier and outboard seat belts	9.00	Each	\$1,149.00	0.00	\$10,341.00
ENFSGS2R	SoundOff nFORCE® Single Deck/Grille Mount Light, SAE Class 1, 10-16v, Black Housing, 9 LED, RED (SIDE WINDOWS & FRONT GRILL )	18.00	Each	\$93.00	0.00	\$1,674.00
ENFSGS2B	SoundOff nFORCE® Single Deck/Grille Mount Light, SAE Class 1, 10-16v, Black Housing, 9 LED, BLUE (REAR WINDOWS & FRONT GRILL)	18.00	Each	\$93.00	0.00	\$1,674.00
ENFFTSSMS6R	SoundOff Signal nFORCE® FIT Single Surface Mount Light, SAE Class 1, 10-16v,6 LED, Red (INSIDE HEADLIG FRONT HTS)	9.00	Each	\$78.00	0.00	\$702.00
ENFFTSSMS6B	SoundOff Signal nFORCE® FIT Single Surface Mount Light, SAE Class 1, 10-16v, Black Housing, Blue (INSIDE FRONT HEADLIGHTS)	9.00	Each	\$78.00	0.00	\$702.00
PNFSLHLBUV	SoundOff Bracket Kit To Install NForce Perimeter or nForce FIT Into 2016 Interceptor Utility	9.00	Each	\$15.00	0.00	\$135.00
ELUC2S010R	Sound Off Undercover Head LED insert w/Extreme Angle (Red) ( TAIL LIGHTS)	9.00	Each	\$64.00	0.00	\$576.00
ELUC2S010B	Sound Off Signal Undercover Head LED Insert w/Extreme Angle Led (Blue) (TAIL LIGHTS)	9.00	Each	\$64.00	0.00	\$576.00
ES100C	Fedsig 100 Watt DynaMax Black Siren Speaker W/Out Bracket	9.00	Each	\$210.00	0.00	\$1,890.00
SAK52	Whelen Ford Police Interceptor Utility, 2013-2016, Drivers Side Lower Grille Siren Bracket	9.00	Each	\$26.00	0.00	\$234.00
MMSU-1	Magnetic Mic Single Unit Conversion Kit	9.00	Each	\$33.00	0.00	\$297.00
ENFLB	Sound Off Signal LED N-Force 48" Lightbar (DUO, FULLY POPULATED, RED,BLUE,WHITE,AMBER)	8.00	Each	\$1,720.00	0.00	\$13,760.00
7183	Blue Sea EII 50 Amp Surface Mount Circuit Breaker	9.00	Each	\$39.00	0.00	\$351.00
16	Blue Sea EII 12-Circuit W/Cover Fuse Block	9.00	Each	\$39.00	0.00	\$351.00
S028B	Blue Sea EII 6 Gang ATC Fuse Block w/Cover	9.00	Each	\$30.00	0.00	\$270.00
GCI-REAR	GCI - Custom Rear Vehicle Harness	9.00	Each	\$198.00	0.00	\$1,782.00

Attachment: Replace Squads quotes\_16 06-14 (RESOLUTION 3387 : Squad Replacement Request)



**GENERAL COMMUNICATIONS**  
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 Madison Milwaukee Eau Claire  
 : 608-271-4848 P: 262-439-2000 P: 715-225-7604  
 F: 608-661-2935 F: 262-439-2009 F: 608-661-2935  
 www.gencomm.com

SAL **2.a.a**

Sales Quote No: 5332

Date: 5/19/16

Account No: 2687

**Bill To:** Mequon Police Department  
 11300 North Buntrock Avenue  
 Mequon, WI 53092  
 USA

**Ship To:** Mequon Police Department  
 11300 North Buntrock Avenue  
 Mequon, WI 53092  
 USA

INSTCW	Installation Labor (NEW EQUIPMENT)	9.00	Each	\$2,300.00	0.00	\$20,700.00
INSTCW	Installation Labor (REMOVAL)	9.00	Each	\$500.00	0.00	\$4,500.00
SEF	Setina Freight	1.00	Each	\$375.00	0.00	\$375.00
PGF	Pro-Gard Freight	1.00	Each	\$235.00	0.00	\$235.00
GJF	Gamber Johnson Freight	1.00	Each	\$150.00	0.00	\$150.00
PK1126ITU12SCA	Setina 10Xl Coated Poly carb W/Expanded Metal Window	9.00	Each	\$629.00	0.00	\$5,661.00
7140-0439	GAMBER JOHNSON, GE MLS II FACEPLATE (for Harris M7100)	18.00	Each	\$21.00	0.00	\$378.00

Returns & exchanges are accepted within 30 days of purchase and require a RMA Number. Items must be in unused condition and in original packaging. Special order items are non-returnable and may not be canceled once shipped from vendor.

<b>Subtotal</b>	\$73,022.70
<b>Discount</b>	\$0.00
<b>Freight</b>	\$0.00
<b>Sales Tax</b>	\$0.00
<b>Sales Order Total</b>	\$73,022.70

Attachment: Replace Squads quotes\_16 06-14 (RESOLUTION 3387 : Squad Replacement Request)



**GENERAL COMMUNICATIONS**  
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2.a.a  
**SALES QUOTE**

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 Madison Milwaukee Eau Claire  
 : 608-271-4848 P: 262-439-2000 P: 715-225-7604  
 F: 608-661-2935 F: 262-439-2009 F: 608-661-2935  
 www.gencomm.com

Sales Quote No: 5399  
 Date: 4/15/16  
 Account No: 2687

**Bill To:** Mequon Police Department  
 11300 North Buntrock Avenue  
 Mequon, WI 53092  
 USA

**Ship To:** Mequon Police Department  
 Attn: Sgt. Pat Pryor  
 11300 North Buntrock Avenue  
 Mequon, WI 53092  
 USA

Sales Person	P.O. Number	Ship Method	Payment Terms	Quote Expires On
Ray Maiorano	Quote per: Sgt. Pat Pryor	Spee-Dee Delivery	NET 30 Days	5/15/16

**Notes**  
 Sgt. Pat Pryor Email: ppyor@ci.mequon.wi.us 262-242-3500 cell 414-254-1378

Item No	Description	Quantity	UM	Price	Disc	Amou
7160-0411	Gamber Console Box for Ford Int SUV 12-15 - 13" Mnt Space, Inc Internal Cup Holder & Armrest	1.00	Each	\$378.00	0.00	\$378.00
7160-0500	Gamber Johnson Motion Attachment 6" Slide Arm 360 degree	1.00	Each	\$180.00	0.00	\$180.00
GB8SP3J	Whelen Legacy Duo WeCan Lightbar - 48", Fully Populated Red/Blue W/Takedowns & Alleys (Amber)	1.00	Each	\$2,168.00	0.00	\$2,168.00
VTX609B	Whelen Vertex Series Super-LED Hide-A-Way Lightheads - Blue, 5 Year Warranty	1.00	Each	\$95.00	0.00	\$95.00
VTX609R	Whelen Vertex Series Super-LED Hide-A-Way Lightheads - Red, 5 Year Warranty	1.00	Each	\$95.00	0.00	\$95.00
IONSMB	Whelen ION Series Super-LED Universal Surface Mount Light - Blue, Black Housing	1.00	Each	\$124.00	0.00	\$124.00
IONSMR	Whelen ION Series Super-LED Universal Surface Mount Light - Red, Black Housing	1.00	Each	\$124.00	0.00	\$124.00

Attachment: Replace Squads quotes\_16 06-14 (RESOLUTION 3387 : Squad Replacement Request)

Returns & exchanges are accepted within 30 days of purchase and require a RMA Number. Items must be in unused condition and in original packaging. Special order items are non-returnable and may not be canceled once shipped from vendor.

<b>Subtotal</b>	\$3,164.00
<b>Discount</b>	\$0.00
<b>Freight</b>	\$0.00
<b>Sales Tax</b>	\$0.00
<b>Sales Order Total</b>	\$3,164.00